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What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



Forbes

Harvard Business Review The New York Times

WSJ





Report Parameters

3 Occupations

23-2011 Paralegals and Legal Assistants 43-6012 Legal Secretaries and Administrative

Assistants

1 MSA

41740

San Diego-Chula Vista-Carlsbad, CA

Class of Worker

QCEW Employees

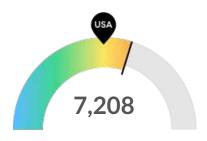
The information in this report pertains to the chosen occupations and geographical area.

23-2099 Legal Support Workers, All Other



Executive Summary

Aggressive Job Posting Demand Over a Deep Supply of Regional Jobs



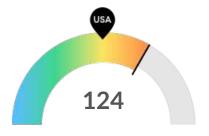
Jobs (2023)

San Diego-Chula Vista-Carlsbad, CA is a hotspot for this kind of job. The national average for an area this size is 5,502* employees, while there are 7,208 here.



Compensation

Earnings are about average in San Diego-Chula Vista-Carlsbad, CA. The national median salary for your occupations is \$58,482, compared to \$61,697 here.



Job Posting Demand

Job posting activity is high in San Diego-Chula Vista-Carlsbad, CA. The national average for an area this size is 78* job postings/mo, while there are 124 here.

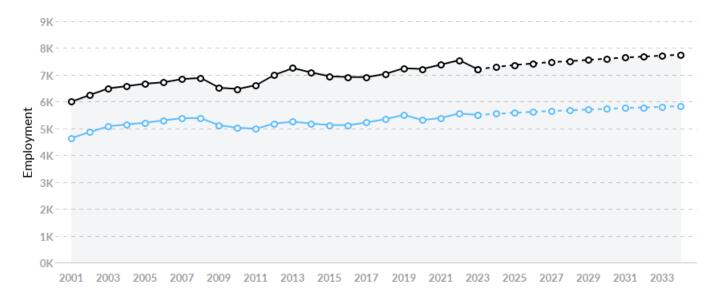
^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and San Diego-Chula Vista-Carlsbad, CA. In other words, the values represent the national average adjusted for region size.



Jobs

Regional Employment Is Higher Than the National Average

An average area of this size typically has 5,502* jobs, while there are 7,208 here. This higher than average supply of jobs may make it easier for workers in this field to find employment in your area.



Region	2023 Jobs	2024 Jobs	Change	% Change
San Diego-Chula Vista-Carlsbad, CA	7,208	7,295	87	1.2%
National Average	5,502	5,547	45	0.8%

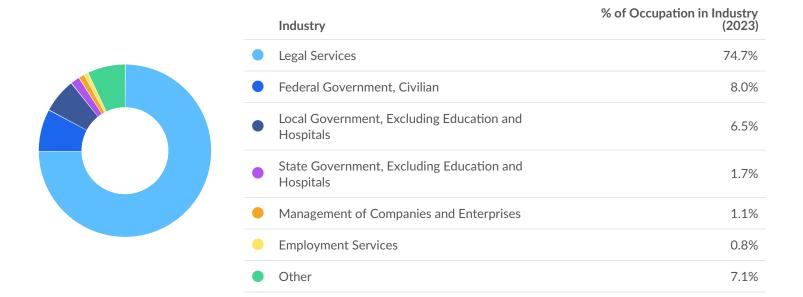
^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and San Diego-Chula Vista-Carlsbad, CA. In other words, the values represent the national average adjusted for region size.

Regional Breakdown



County	2023 Jobs
San Diego County, CA	7,208

Most Jobs are Found in the Legal Services Industry Sector

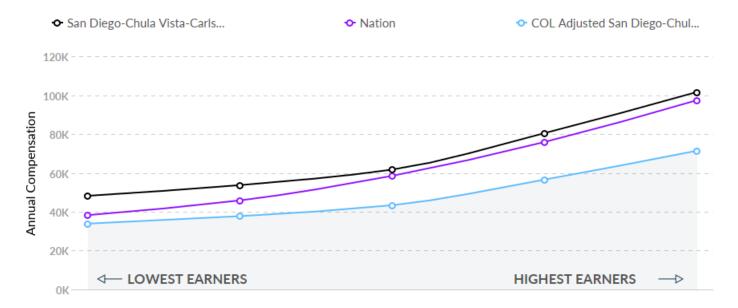




Compensation

Regional Compensation Is 5% Higher Than National Compensation

For your occupations, the 2023 median wage in San Diego-Chula Vista-Carlsbad, CA is \$61,697, while the national median wage is \$58,482.





Job Posting Activity



2,236 Unique Job Postings

The number of unique postings for this job from Jan 2023 to Jun 2024.



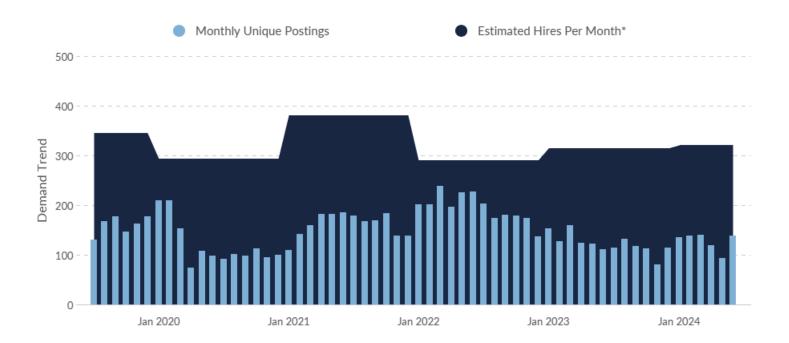
557 Employers Competing

All employers in the region who posted for this job from Jan 2023 to Jun 2024.



29 Day Median Duration

Posting duration is 1 day longer than what's typical in the region.



Occupation	Avg Monthly Postings (Jan 2023 - Jun 2024)	Avg Monthly Hires (Jan 2023 - Jun 2024)
Paralegals and Legal Assistants	100	193
Legal Secretaries and Administrative Assistants	23	103
Legal Support Workers, All Other	2	22

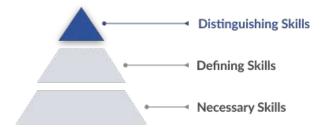
^{*}A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Lightcast hires are calculated using a combination of Lightcast jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.

Top Companies	Unique Postings	Top Job Titles	Unique Postings
Robert Half	77	Legal Assistants	334
GPAC	66	Paralegals	311
Eastridge	51	Litigation Paralegals	234
Adams & Martin Group	46	Legal Secretaries	208
Lee Hecht Harrison	23	Paralegals/Legal Assistants	95
County Of San Diego	22	Litigation Legal Secretaries	79
AppleOne	20	Litigation Secretaries	61
Higgs Fletcher & Mack	19	Immigration Paralegals	29
Antonyan Miranda, Llp	17	Litigation Legal Assistants	29
Tyson & Mendes	17	Corporate Paralegals	25



Top Distinguishing Skills by Demand

An occupation's Distinguishing Skills are the advanced skills that are called for occasionally. An employee with these skills is likely more specialized and able to differentiate themselves from others in the same role.

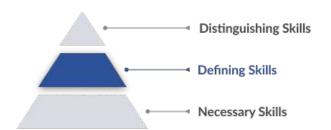


Skill	Salary Boosting	Job Postings Requesting	Projected Growth	Growth Relative to Market
Civil Law	8	292	+8.0%	Stable
Document Management Systems	•	179	+12.7%	Growing
Westlaw	8	130	+5.6%	Stable
Legal Support	8	116	+14.1%	Growing
Litigation Support	8	108	+4.2%	Lagging
Family Law	8	103	+11.7%	Growing
Document Preparations	8	97	+10.1%	Growing
Interrogatories	8	95	+1.6%	Lagging
Document Review	8	92	+5.0%	Stable
Electronic Discovery	•	89	+11.3%	Growing



Top Defining Skills by Demand

An occupation's Defining Skills represent the day-to-day tasks and responsibilities of the job. An employee needs these skills to qualify for and perform successfully in this occupation.

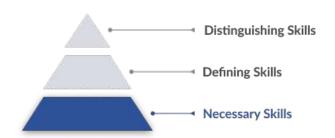


Skill	Salary Boosting	Job Postings Requesting	Projected Growth	Growth Relative to Market
Lawsuits	×	925	+27.7%	Rapidly Growing
Legal Pleadings	8	706	+9.1%	Growing
Legal Discovery	8	679	+11.9%	Growing
Legal Depositions	8	448	+11.3%	Growing
Proofreading	8	422	+19.1%	Growing
Legal Research	8	318	+6.7%	Stable
Trial Preparation	8	309	+13.4%	Growing
Legal Hearings	8	304	+16.6%	Growing
Administrative Support	8	295	+18.7%	Growing
Docketing (Court)	8	172	+11.4%	Growing



Top Necessary Skills by Demand

An occupation's Necessary Skills are the specialized skills required for that job and relevant across other similar jobs. An employee needs these skills as building blocks to perform the more complex Defining Skills.

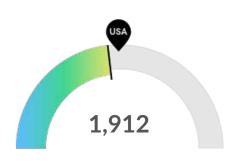


Skill	Salary Boosting	Job Postings Requesting	Projected Growth	Growth Relative to Market
Legal Pleadings	8	706	+9.1%	Growing
Legal Discovery	8	679	+11.9%	Growing
Legal Depositions	8	448	+11.3%	Growing
Proofreading	8	422	+19.1%	Growing
Legal Research	8	318	+6.7%	Stable
Trial Preparation	8	309	+13.4%	Growing
Legal Hearings	8	304	+16.6%	Growing
Administrative Support	8	295	+18.7%	Growing
Civil Law	8	292	+8.0%	Stable
Billing	8	259	+20.0%	Rapidly Growing

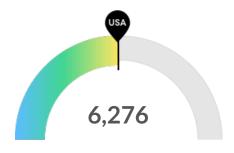


Demographics

Retirement Risk Is Low, While Overall Diversity Is High



3,522



Retiring Soon

Retirement risk is low in San Diego-Chula Vista-Carlsbad, CA. The national average for an area this size is 2,130* employees 55 or older, while there are 1,912 here.

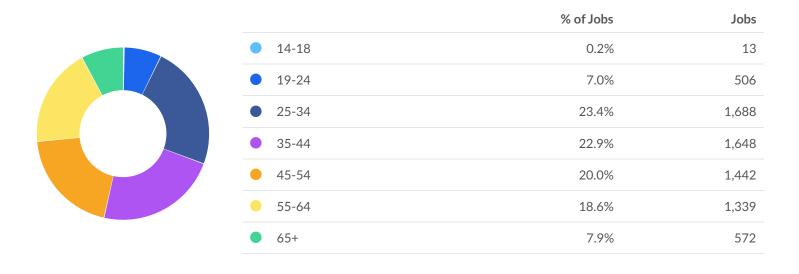
Racial Diversity

Racial diversity is high in San Diego-Chula Vista-Carlsbad, CA. The national average for an area this size is 2,387* racially diverse employees, while there are 3,522 here.

Gender Diversity

Gender diversity is about average in San Diego-Chula Vista-Carlsbad, CA. The national average for an area this size is 6,292* female employees, while there are 6,276 here.

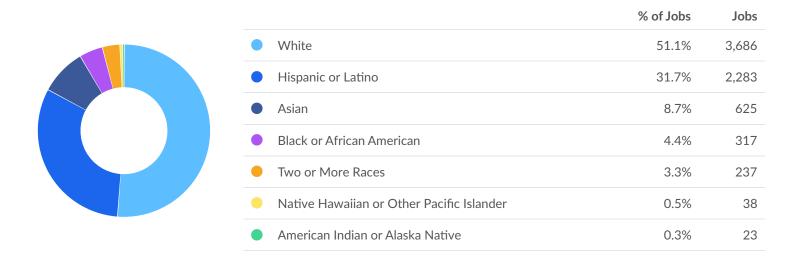
Occupation Age Breakdown



^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and San Diego-Chula Vista-Carlsbad, CA. In other words, the values represent the national average adjusted for region size.



Occupation Race/Ethnicity Breakdown



Occupation Gender Breakdown





Occupational Programs



4 Programs

Of the programs that can train for this job, 4 have produced completions in the last 5 years.



276 Completions (2023)

The completions from all regional institutions for all degree types.



856 Openings (2023)

The average number of openings for an occupation in the region is 257.

CIP Code	Top Programs	Completions (2023)
22.0302	Legal Assistant/Paralegal	248
22.0000	Legal Studies	13
22.9999	Legal Professions and Studies, Other	9
22.0301	Legal Administrative Assistant/Secretary	6

Top Schools	Completions (2023)
University of San Diego	126
San Diego Miramar College	60
National University	27
Southwestern College	24
Cuyamaca College	21
Northcentral University	12
MiraCosta College	2
ATA College	2
Palomar College	1
San Diego City College	1



Appendix A - Data Sources and Calculations

Location Quotient

Location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the nation. It can reveal what makes a particular region unique in comparison to the national average.

Occupation Data

Emsi occupation employment data are based on final Emsi industry data and final Emsi staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates are also affected by county-level Emsi earnings by industry.

Staffing Patterns Data

The staffing pattern data in this report are compiled from several sources using a specialized process. For QCEW and Non-QCEW Employees classes of worker, sources include Occupational Employment Statistics, the National Industry-Occupation Employment Matrix, and the American Community Survey. For the Self-Employed and Extended Proprietors classes of worker, the primary source is the American Community Survey, with a small amount of information from Occupational Employment Statistics.

Cost of Living Data

Lightcast's cost of living data is based on the Cost of Living Index published by the Council for Community and Economic Research (C2ER).

Lightcast Job Postings

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.

Institution Data

The institution data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.